

# ARE YOU SELLING SHORT SALES?

*New Requirements Effective Now!*

**FREE!** (Not a CE Class)

**Monday, March 28, 2011**

**Two Sessions - Sign up for One**

**9:00 am to 12:00 pm OR 1:00 pm to 4 pm**

**Phoenix Association of REALTORS®**

5033 N. 19th Ave, #119 • Phoenix, AZ 85015

**Seating is Limited.**

Please reserve your seat NOW by emailing

**Debbie Leadford** at Phoenix Association of REALTORS® - [dleadford@paronline.com](mailto:dleadford@paronline.com)

*Snacks will be provided to you by Old Republic Title*

**Get the facts from these industry leaders:**



**K. Michelle Lind, Esq.**  
General Counsel - Asst. CEO  
Arizona Association of REALTORS®



**Jim Sexton**  
Owner/Broker  
John Hall & Associates



**Martha Appel**  
Vice President & Designated Broker  
Coldwell Banker Residential Brokerage



- \* What is MARS?
- \* FTC's compliance guide for business
- \* NAR's MARS Summary
- \* ADRE MARS informational alert
- \* AAR's roadmap to MARS Disclosures

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